

My name is Larry Owens. I live in North Florida near the coastline and flood insurance over the past years has become a severe hardship.

My flood premium had risen to the just over \$5,500 per year; a real problem. In searching for some solution, I heard of your product. The whole concept of your flood vent made sense to me and my wife, native Floridians, since we have experienced hurricanes' power for over 60 years. The power of rising water is known by us. We did not know the installation process of the vent or how to get a revised elevation certificate. We had Florida Flood Vent Services handle all the installation process, revised elevation certificate and obtaining new flood insurance.

Your SMART VENT product has resulted in us saving \$5,000 on our annual premium. This makes me able to afford flood insurance; we are so happy to be able afford to protect our home.

Thank you,

Larry & Wanda Owens
Cape san Blas, Florida